

Graduate Program Policy Statement

The Lerner College is proposing to offer four 12 credit graduate certificates in:

1. Business Analytics
 2. Finance
 3. Strategic Leadership
 4. Entrepreneurship and Innovation (proposed revision and name change for current Entrepreneurship and Technology Innovation Certificate).
- The **curriculum will closely model the concentrations** in the MBA program.
 - **Admission requirements** will be the same as the MBA program and will be administered through the Graduate and MBA Office as is the MBA. Students with an MBA from UD or another AACSB accredited school would be offered expedited admissions (only requiring a transcript and a 3.0 GPA).
 - Students **currently in the MBA program cannot apply** for a certificate until they complete the MBA or leave the program. Students currently in the MS in Finance program cannot apply for a certificate in Finance until they complete their degree program or leave the program.
 - All other matriculated graduate students, including master's and doctoral students will be offered expedited admissions to the Entrepreneurship and Innovation certificate (only requiring a 3.0 or better GPA in their primary degree program).
 - All **certificates are 12 credits**. To be awarded a certificate the student's overall GPA must be a 3.0.
 - **Course Waiver/Substitutions** are available to students who have previously completed an MBA or MS in Finance (for the certificate in Finance) from an AACSB-accredited program or who meet the course waiver requirement (see the Lerner website for details) based on prior course work. The student may choose to waive a course and replace it with another course in that certificate program. For example, if a student has taken FINC850 or its equivalent then they may elect to take another Finance elective.
 - The **cost per credit will be \$900/credit** for 2018-2019 (or the same tuition charge as the online MBA tuition).
 - Courses may be taken either **online or on-campus or both**. All courses are not available online but all certificates can be completed in an on-line format.

- Students can use up to a total of 12 credits from the certificate to waive 12 credits toward their MBA at UD but **will need to apply for admission and be accepted to the MBA program**. Certificate courses cannot be used to earn an MBA concentration or major in the same area as the certificate. For example, a student with a certificate in Finance cannot use the same courses to earn a Finance concentration or major. If they want to earn a concentration or major they would need to take 9 or 15 additional credits in that area.
- Students can transfer up to 9 credits from the certificate in Finance towards the MS in Finance at UD but **will need to apply for admission and be accepted to the MS program**.
- **Advising will be handled by the MBA advisors** in consultation with Lerner Graduate program directors as appropriate.
- The first year we anticipate **up to 5 students** in each certificate program.
- The program will be managed by the Senior Associate Dean for Academic Programs with oversight provided by the **College's MBA or Graduate Committee**.